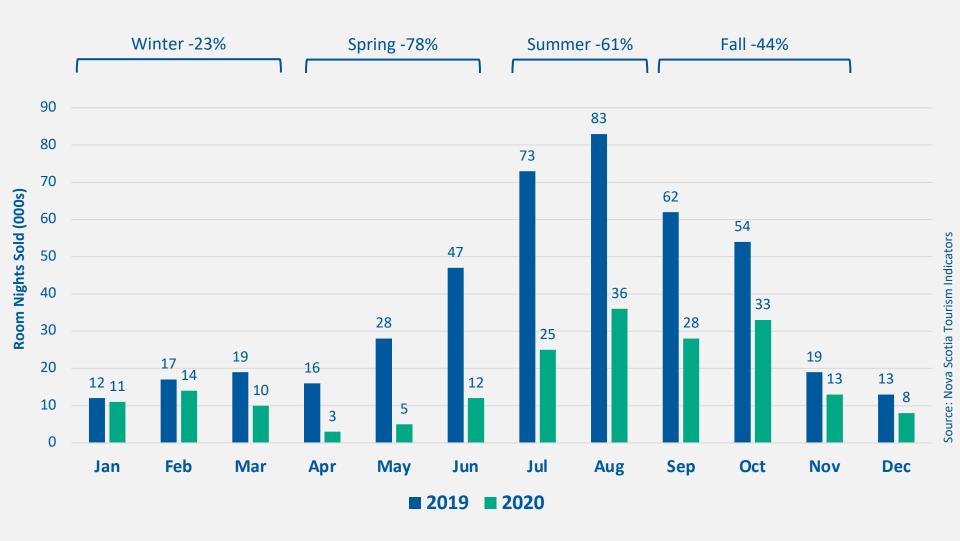


**Key Performance Indicators 2020** 

## **Registered Room Nights Sold by Month**

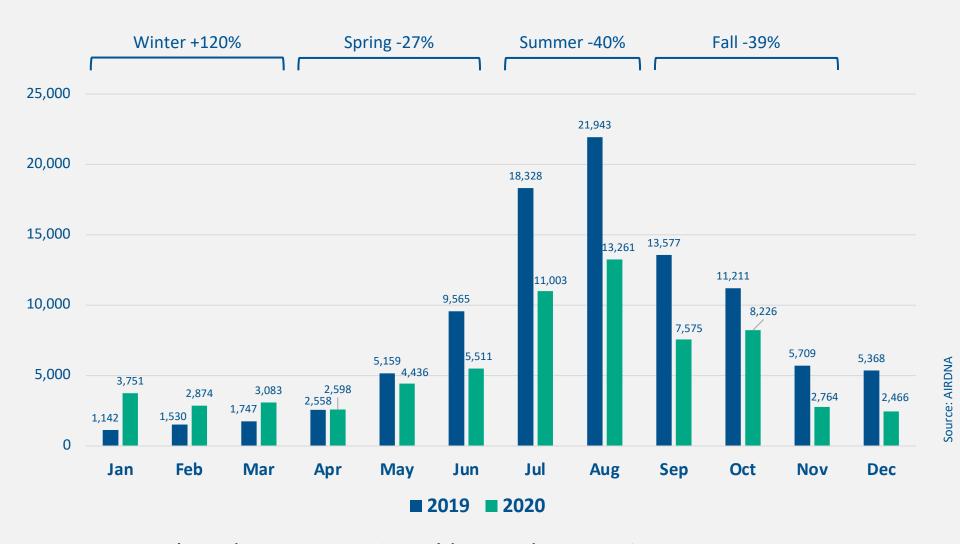
January-December 2019-20



Registered room nights sold were down 55% year over year.

## **Shared Economy Unit Nights Sold by Month**

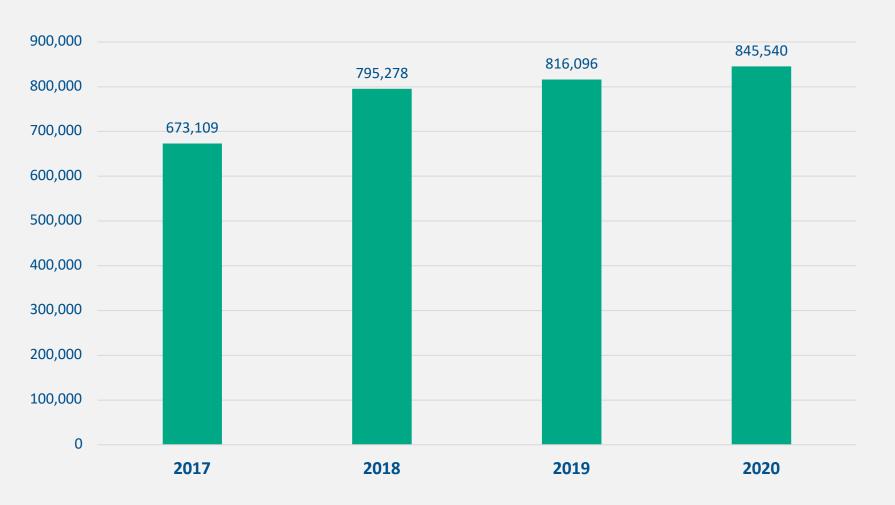
2019-20



Shared economy units sold were down 31% year over year.

# visitcapebreton.com Sessions

January 1 - December 31, 2017-20

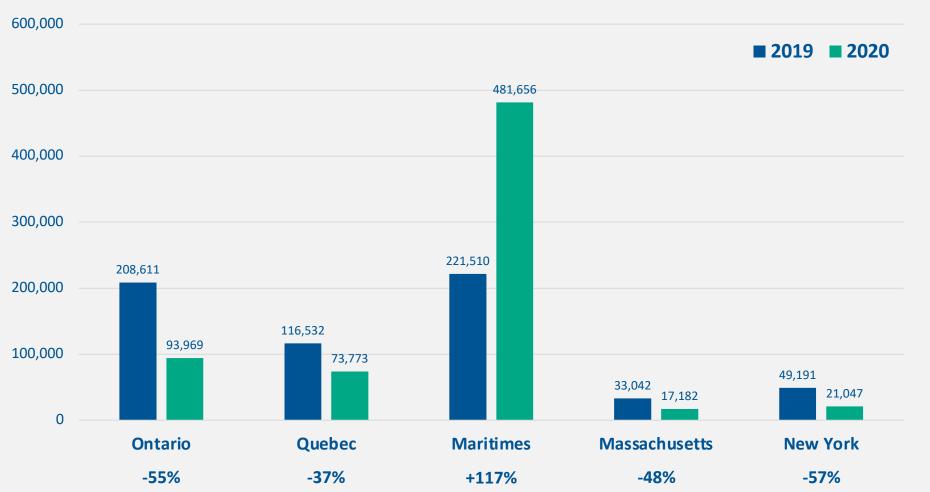


Website traffic was up 3.6% year over year. Clicks to operator websites were up 12%.

Source: Google Analytics

## visitcapebreton.com Sessions by Market

2019-20

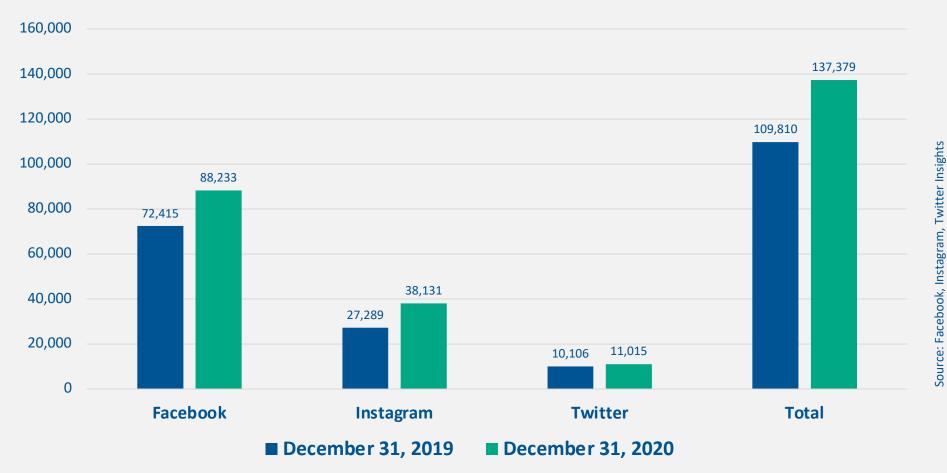


Website traffic from the Maritimes was up 117% year over year and tripled from mid-June to the end of October.

Source: Google Analytics

#### **Social Media Follower Growth**

2019-20



- Total follower growth was up 25%
- Engagement was up 11%
- Video views for the year increased 6% to over 4.2 million